

Alessia Sammarra

EDUCATION

Ph.D. 2001	in Organisation, Technology and Human Resources Development - University of Molise, Faculty of Economics Dissertation title (English trans.): <i>Social Identity in industrial clusters: precedents and consequences. An applied analysis of the Mirandola biomedical cluster</i>
ESRI scholarship 2000	European Science Foundation Course on the Comparative Study of Economic Organization
AIDEA 1997	Italian Academy of Management Studies Course on the teaching of business and economic studies.
B.A. 1995	Economics and Business administration - University LUISS Guido Carli (1991-1995)

ACADEMIC APPOINTMENTS

2005-date	Assistant Professor of Management Faculty of Economics and Business Administration – University of L’Aquila (Italy)
2002-03	Research Fellowship Faculty of Economics and Business Administration – University of L’Aquila (Italy) Research project: “Organisational determinants the competitive capacities of local production systems”.

VISITING APPOINTMENTS

08/98-12/99	Visiting Scholar Department of Speech Communication – University of Illinois at Urbana-Champaign
-------------	---

RESEARCH PROJECTS

05/01- 10/03	Senior researcher in the project COMMORG (Organisational Consequences of e-mail introduction, adoption and diffusion) funded by the European Commission in the context of the IST programme.
09/01-date	Senior researcher in the project West-East ID (Industrial Districts’ re-location processes: Identifying policies in the perspective of EU enlargement) funded by the European Commission in the programme <i>Improving the Socio-Economic Knowledge-Base</i> .

ACADEMIC TEACHING ACTIVITIES

From 2003-04	University of L’Aquila. Faculty of Economic Science. Teacher Courses:
--------------	---

- Business Organisation. Management of Cultural, Environmental and Tourist Resources (in English).
- Territorial Marketing
- Analysis of local systems and territorial competitive capabilities

From 2003-04 **University of Rome "La Sapienza". Department of Psychology. Teacher**
Courses:

- Business Administration

From 1997/98 **University of L'Aquila. Department of Economic Sciences**
Teaching assistant Courses on Human Resources Management and Work Organisation.

From 1996/97 **University LUISS Guido Carli. Department of Economic Sciences**
Teaching assistant in Business Administration

PROFESSIONAL CONSULTING AND TEACHING ACTIVITIES

October 2004-February 2005	Ministry of Agriculture Courses on Human Resources Management for Public Administration employees.
October-November 2004	Banca Nazionale del Lavoro Courses on macro and micro organisational design.
Mach-October 2004	Programme for the formation of Civil Servants in the Russian Public Administration Courses on Human Resources Management.
March-September 2001	QUIM S.p.A. Courses on organisational design, organisational communication, group management, strategic planning and knowledge management.
May-September 2000	Ministry of Public Administration Courses on Management for public school administrative staff.
October-November 2000	Università Lateranense Courses on Management for doctors with management duties.
From 1998	University LUISS Management Post-degree courses on organisational projection, Human resources management, management of health care services, strategic management and knowledge management.

PRESENTATIONS IN CONGRESSES

1999	ABAS (Academy of Business and Administrative Sciences), Barcelona (Spain) 9-14 July 1999 Profili, S. & A. Sammarra "Changes in health Care systems and evolution of coordination mechanisms". Paper presented in the session ' <i>Management of Health Care Systems</i> '.
2000	I° Workshop of instructors and researchers on Business Organisation Bologna, 4 February Profili, S. & A. Sammarra "Gli strumenti di incentivazione finanziaria come meccanismo di coordinamento dell'attività medica". Session theme: ' <i>Organisational challenges in the turn of the century. Between post-fordism and deregulation</i> '.

- 2000 University of L'Aquila, L'Aquila, 10 November
A. Sammarra "Lo studio dell'identità sociale nei distretti industriali: un approccio metodologico". Congress theme: '*Strategies for identity development and territorial marketing*'.
- 2001 University of Padua, 17-18 May
L. Biggiero & A. Sammarra "The biomedical valley: structural, relational and cognitive aspects". Congress theme: '*Systems, governance & business networks knowledge*'.
- 2001 EGOS 17th Colloquium, Lyon (France), 5-7 July 2001
A. Sammarra & L. Biggiero "Identity, cooperation and trust in local production networks". Theme 22: '*Space as an organizational resource*'.
- 2001 APROS (Asia-Pacific Researchers in Organisation Studies) Conference
Hong Kong, 3-5 December
L. Biggiero & A. Sammarra "Similarity and diversity in inter-organizational networks". Congress theme: '*Organization Theory in Transition: Transitional Societies; Transitional Theories*'.
- 2002 III° Workshop of instructors and researchers on Business Organisation
Genoa, 7-8 February
A. Sammarra & S. Vecchio "Costruzione e aggiornamento dell'identità organizzativa come risposta al cambiamento: Il caso TIM". Congress theme: '*The interpretation of organisational realities .Firm unity, value chains, clusters, sectors, profit and non-profit*'.
- 2002 EGOS 18th Colloquium, Barcelona (Spain), 4-6 July
A. Sammarra "The role of managers in building organizational identity: The process of shaping meaning and action in a changing organization". Congress theme: '*Organizational Politics and the Politics of Organizations*'.
- 2003 EGOS 19th Colloquium, Copenhagen (Denmark), 3-5 July
A. Sammarra, R. Dandi, C. Muzzi, L. Biggiero "The Effect of E-mail Use and Adoption on Organizational Participation: A Case study". Congress theme: '*New Roads in Organizational Participation*'.
- 2004 IV° Workshop of instructors and researchers on Business Organisation
University Luiss Guido Carli (Rome), 5-6 February 2004
A. Sammarra, R. Dandi, C. Muzzi, L. Biggiero "Le Tecnologie di Comunicazione ed il cambiamento organizzativo: l'introduzione dell'e-mail nell'Agenzia delle Entrate".
- 2004 EGOS 20th Colloquium, Ljubljana (Slovenia), July
A. Sammarra, F. Belussi "The Effect of E-mail Use and Adoption on Organizational Participation: A Case study".
- 2004 eChallenges Conference, Vienna (Austria), 27-28 October
L. Biggiero, A. Sammarra, C. Muzzi & R. Dandi "Organizational Consequences of E-mail Adoption and Diffusion: Theoretical Issues and Empirical Results".

PUBLICATIONS

L. Biggiero, A. Sammarra, C. Muzzi e R. Dandi (2004) "Organizational Consequences of E-mail Adoption and Diffusion: Theoretical Issues and Empirical Results". In P. Cunningham & M. Cunningham (ed.) *eAdoption and the Knowledge Economy: Issues, Applications, Case Studies*. (pp. 134-140) Amsterdam: IOS Press.

A. Sammarra (2003) *Lo sviluppo dei distretti industriali. Percorsi evolutivi fra globalizzazione e localizzazione*, Carocci, Roma.

L. Biggiero e A. Sammarra (2003) "Social Identity and Identification Processes: Enriching Theoretical Tools to Study Industrial Districts". In F. Belussi, G. Gottardi e E. Rullani (eds.) *The Technological Evolution of Industrial Districts*. Kluwer Academic Publishers, pp. 205-231.

L. Biggiero e A. Sammarra (2003) "The biomedical valley: structural, relational and cognitive aspects". In F. Belussi, G. Gottardi e E. Rullani (eds.) *The Technological Evolution of Industrial Districts*. Kluwer Academic Publishers, pp. 367-388.

L. Biggiero e A. Sammarra (2003) "Organisational identity and identification processes: Enriching theoretical tools to study industrial districts". *Economia Società e Istituzioni*, 3: 401-427.

A. Sammarra (2002) "Identità, coordinamento e apprendimento nei distretti industriali". In L. Biggiero e A. Sammarra (ed.), *Apprendimento, Identità e Marketing del Territorio*. Roma: Carocci.

L. Biggiero e A. Sammarra (ed.) (2002) *Apprendimento, Identità e Marketing del Territorio*. Roma: Carocci.

A. Sammarra e L. Biggiero (2001). "Identity and identification in industrial districts". *Journal of Management and Governance*, 5: 61-82.

S. Profili e A. Sammarra, (2001). "L'incentivazione finanziaria come strumento di gestione delle risorse umane nelle aziende ospedaliere". *Economia Società e Istituzioni*, 3: 481-495.

S. Profili e A. Sammarra, (1999). "Il coordinamento organizzativo: un'analisi applicata all'attività medica nelle aziende ospedaliere". *Studi Organizzativi*, 3: 119-144.

Biggiero, L. e A. Sammarra (1999). "The Evolution of Italian economy: a global outline". *Economia, Società e Istituzioni*, 2: 237-273.

LANGUAGES

Italian: Native
English: Fluent
French: Fluent

COMPUTER SKILLS

Windows Ms-Word, Ms-Excel, Power Point, SPSS.

OTHER

- Member of the Interuniversity centre ECoNA (Research centre for the Cognitive Elaboration in Natural and Artificial Systems)
- Member of EGOS (European Group for Organizational Studies)